



**VAS – VEHICLE ACQUISITION & SERVICES FEE
COMMISSION TABLE**

AGE OF VEHICLE	KM (MILEAGE)	RATE
<i>NEW (NMT)* < 6 MONTHS</i>	<i>< 6,000 km</i>	3.0 %
UP TO 1 YEAR	6,000 ~ 20,000	3.5 %
1 TO 2 YEARS	20,000 ~ 40,000	4.0 %
2 TO 3 YEARS	40,000 ~ 65,000	4.5 %
3 TO 4 YEARS	65,000 ~ 80,000	6.0 %
4 TO 5 YEARS	80,000 ~ 95,000	7.5 %
5+ YEARS	Over 95,000 km	9.0 %

The rate is based on a combination of age and mileage; e.g. a vehicle with 18 months of age (4%) having just 15,000 km (3.5%) would result in a commission rate of 3.75%.

Vehicles over 3 Years and 65,000 km (40,000 miles) are supplied by prior arrangement.

Rates above include VAT (*except new vehicles / NMT) at the standard rate on invoicing.

*New cars (NMT 3%) are priced net of VAT which is levied on registration.

An allowance of a third off (33.3%) may be provided if we are not involved with having to pay for the vehicle up front, that is the contract and payment is made by you (the client) directly with the chosen supplier, which we shall supervise; e.g. a car that is 18 months of age with 30,000 km (20,000 miles), the commission will then be 2.67% rather than the standard 4%.

The commission excludes the 'Registration Fee – OTR' as may be applicable.

The current rates above are subject to change.